

EANGUS



Why Not EANGUS Why Not Now?

Financial Update


2024

- Did not meet our projected revenue forecast
 - Lost Corporate Sponsors
 - Lost Conference Exhibitors
 - 9/11 Gala
 - Hidden costs/contracts
- October – froze all expenditures except for mandatory expenses
- Withdrawals from the Restrictive Reserve to pay expenses

2025

- Executive Council approved a “Bare Bones” budget
- Revitalized our corporate programs and Corporate Affairs Committees
 - 2025 prospectus split in two programs
 - Conference
 - Partnerships
 - All hands approach in marketing EANGUS
- Event Sponsorships

National Office Update

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- Terminated Executive Director, Jeff Frisby
 - IAW Transition SOP started the search/hiring process
 - Transition Team received/reviewed resumes and submit candidates to the President
 - The EC conducted interviews on Saturday, 25 January 2025
 - The EC voted not to select an Executive Director and to rebid the vacancy announcement and to conduct target positing's/recruitment of candidates
 - Announcement closed 22 February
 - Interviews TBD

National Office Update

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- Michael Lane, Legislative Director resigned effective 31 January 2025
 - Legislative Director's position offered to David Daniels; he did not accept the position for he felt unqualified
 - Terminated David Daniels, Legislative Events & Business Development Director
 - Thru all of this we have not missed a single engagement
Appointed Bryan Birch as the interim Executive Director
Once the Legislative Team dissolved – former ED, Frank Yoakum volunteered to step in as the interim Executive Director

Executive Team

President

- Direct the affairs of the association/National Office
- Strategic and Long-Range Planning
- Communications
- Legislative & Resolutions

Vice President

- Committee Mtgs/Supervision
- Co Chair - National Conference
 - Conference Committee
 - Time & Place

Treasurer

- Finances
- Ways and Means
- Corporate & Conference Sponsorships

Secretary

- Meeting Minutes/Agenda's
- HR Policies
- Leadership Directory
- Awards

EANGUS Engagements

NGEAC – September 2024/February 2025 (National Guard Enlisted Advisory Council)

ANG EFAC – November 2024 (Enlisted Field Advisory Council)

ANG First Sergeant Course – September 2024/January 2025

ANG Chief Master Sergeants Orientation Course – January 2025

Attended Area II, IV, VI and Area VII Mid-Winter Conferences

Attended Alaska and Hawaii State Conference

AGAUS – February & June 2025 (Adjutants General Association of the United States)



EANGUS Engagements

Plans for South Carolina, Nevada and Wisconsin State Conferences

House Veterans Affairs Committee (Democrats) – January 2025

Quarterly VA Meetings

NGEDA Conference – January 2025

NGAUS BOD Mtgs – NGAUS Insurance Trust/Educational Foundation



The Road Ahead



- Hire Executive Director & Legislative Director
- Sustainable Revenue
 - Develop and execute a business plan
- Communications
 - Internally/Externally
 - Publications
 - Website
- National Conference Planning/Execution
 - Relook at SOP – Professional Support
 - Financial Responsibility

The Road Ahead



- Strategic Plan Review/Scorecard (approved May 2022)
 - Review Strategic Priorities
 - Reset goals and objectives and areas of responsibilities
 - Determine and Secure needed facilities
 - Appoint an ADHOC Committee to conduct a facility needs analysis
 - Keep renting
 - Purchase a facility
 - Virtual Office
 - What to do with building fund?

2024 EANGUS Conference Detroit, Michigan



9/11 Gala
World Trade Center
11 September 2025



Veterans Day – 11 November 2024



EANGUS 2025 Conference
Grand Siera Resort, Reno, Nevada
11-14 August 2025



EANGUS 2026 Conference
Daytona Hilton – Daytona Beach Convention Center
30 July - 4 August 2026





Questions???